

# Jasa Marga Tbk (JSMR)

Komitmen untuk Menjaga Likuiditas



Company Report | July 29, 2020

## Hold

<b>Target Price (IDR)</b>	<b>4,550</b>
Consensus Price (IDR)	5,109
TP to Consensus Price	-10.9%
vs. Last Price	+12.9%

### Shares data

Last Price (IDR)	4,030
Price date as of	July 28, 2020
52 wk range (Hi/Lo)	6,000 / 2,230
Free float	24.4%
Outstanding sh.(mn)	7,258
Market Cap (IDR bn)	29,394
Market Cap (USD mn)	2,015
Avg. Trd Vol - 3M (mn)	18.4
Avg. Trd Val - 3M (bn)	69.1
Foreign Ownership	9.5%

### Infrastructure

#### Toll Road

Bloomberg	JSMR IJ
Reuters	JSMR.JK

JSMR mencatatkan penurunan pendapatan sebesar 45.3% YoY yang didorong dari anjaknya pendapatan konstruksi pada 1Q20 sebesar 71.8% YoY. Namun, bottom line perseroan masih tetap dijaga tercermin dari beban pendapatan yang berhasil ditekan sebesar 57.1% selama tiga bulan pertama di 2020. Selain itu, perseroan saat ini tengah melakukan penerbitan obligasi berkelanjutan dengan total Rp3 triliun guna untuk memperkuat likuiditas ditengah pandemi.

**Kinerja 1Q20.** Pendapatan perseroan turun 45.3% YoY menjadi Rp4.2 triliun, pendapatan konstruksi anjlok 71.8% YoY. Namun dari 2 lini bisnis mencatatkan pertumbuhan positif dari segmen toll operator dan pendapatan lainnya dengan masing-masing persentase sebesar 8.3% YoY dan 13% YoY. Hal ini tentunya membuat laba bersih perseroan hanya tumbuh tipis sebesar 0.5% menjadi Rp0.6 triliun. Perseroan berhasil mengamankan capaian *bottom line* karena proporsi beban pendapatan berhasil ditekan. Rasio beban pendapatan terhadap pendapatan perseroan berhasil ditekan sebesar 57.1% jika dibandingkan dengan periode yang sama tahun lalu sebesar 78.4% atau turun 60.1% YoY.

### Tantangan Perseroan ditengah Pandemi dengan Mempertahankan Likuiditas.

Perseroan tengah melakukan penerbitan obligasi berkelanjutan. Target dana yang direncanakan perseroan dikisaran Rp1 triliun hingga Rp2 triliun dengan perkiraan akan mendapat persetujuan efektif dari OJK bulan Agustus mendatang. Penerbitan obligasi dilakukan guna untuk memperkuat likuiditas perseroan. Disamping itu, perseroan juga masih memiliki *standby loan* senilai Rp2.5 triliun. Kami memperkirakan *cash ratio* perusahaan akan berada di level 0.1x FY20e, mempertimbangkan perseroan akan banyak mengeluarkan dana untuk pembayaran obligasi yang akan jatuh tempo pada bulan oktober dan desember 2020 mendatang dengan total Rp5 triliun. Dengan melakukan penerbitan obligasi, tentu merupakan langkah yang tepat untuk mempertahankan likuiditas perseroan.

**Gearing Ratio Tetap Terjaga di Level 3x.** Perseroan mencatatkan total kewajiban naik 16.9% menjadi Rp76.4 triliun selama kuartal pertama 2020 dari sebelumnya pada periode yang sama sebesar Rp63.4 triliun. DER meningkat menjadi 0.6x dari 0.3x sebelumnya di periode yang sama 2019. Dengan rencana perseroan untuk melakukan penerbitan obligasi hingga akhir 2020, kami mengestimasi *gearing ratio* masih akan terjaga di level 3x.

**Valuasi.** Kami merubah rekomendasi dari **BUY** menjadi **HOLD**, dengan target yang sama di Rp4,550 setara Forward P/E di level 17.0x. Mengacu pada *report* kami sebelumnya, JSMR telah mencapai kenaikan 7.4% dari harga terakhir 12 juni 2020. Kami merekomendasikan hold karena kami melihat pertumbuhan pendapatan perseroan akan turun cukup signifikan pada kuartal kedua 2020 akibat dari pembatasan operasi perusahaan dan pembatasan akses keluar masuk tol dari adanya penerapan PSBB. Namun kami tetap optimis kinerja perseroan akan kembali positif menuju era *new normal* dengan estimasi pendapatan FY20 sebesar Rp25.0 triliun.

### Jasa Marga Tbk | Summary (IDR bn)

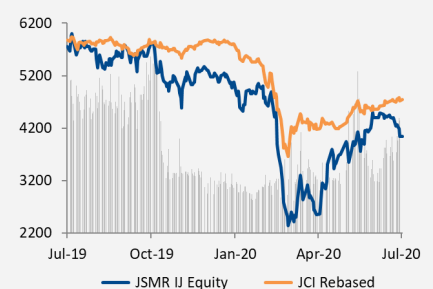
	2018	2019	2020/12F	2021/12F
Revenue	36,974	26,345	25,028	26,279
Revenue growth		-28.7%	-5.0%	5.0%
EBITDA	6,511	7,285	7,340	8,238
Net profit	2,292	2,309	1,881	2,025
EPS (IDR)	316	318	248	267
EPS growth		0.8%	-22.0%	7.7%
BVPS (IDR)	2,783	3,195	3,677	4,042
EBITDA margin	17.6%	27.7%	29.3%	31.3%
NPM	23.0%	20.8%	18.4%	18.6%
ROE	11.9%	10.6%	7.5%	7.2%
ROA	2.8%	2.5%	1.7%	1.6%
ROIC	3.2%	3.1%	2.3%	2.3%
P/E	13.6x	16.3x	18.3x	17.0x
P/BV	1.5x	1.6x	1.2x	1.1x
EV/EBITDA	8.8x	10.4x	10.8x	10.1x
DPS (IDR)	61	55	57	47
Dividend yield	1.4%	1.1%	1.3%	1.0%

Source: Company Data, Bloomberg, NHKSI Research

Please consider the rating criteria & important disclaimer

NH Korindo Sekuritas Indonesia

### Share Price Performance



	YTD	1M	3M	12M
Abs. Ret	-21.9%	-8.2%	57.8%	-29.7%
Rel. Ret	-3.0%	-12.3%	44.7%	-10.5%

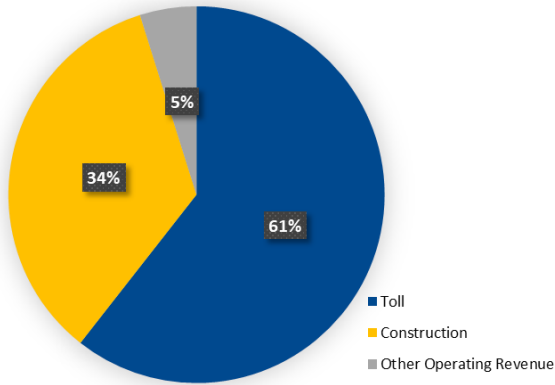
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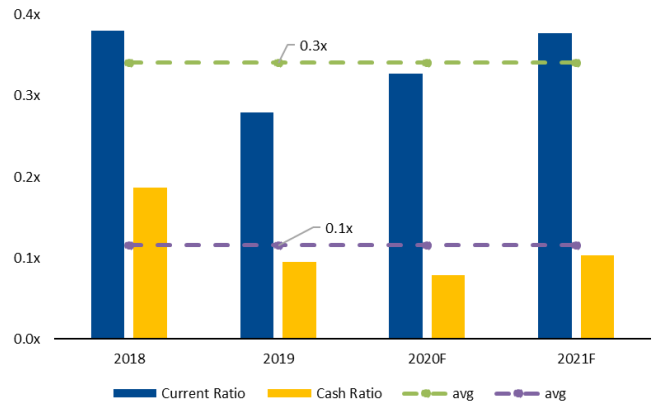
## Performance Highlights

### Revenue Contributions | 1Q20



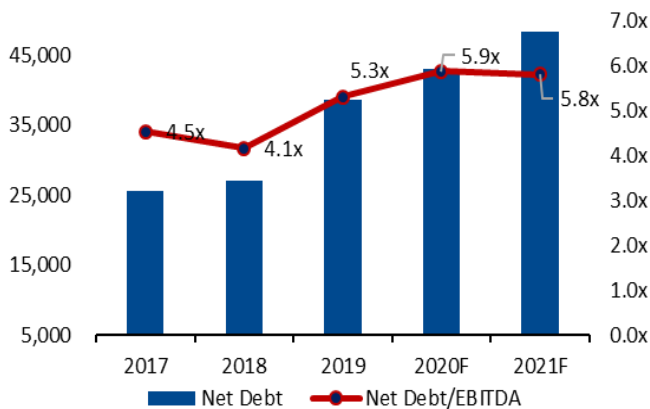
Source: Company, NHKSI Research

### Liquidity | 2018 - 2021F



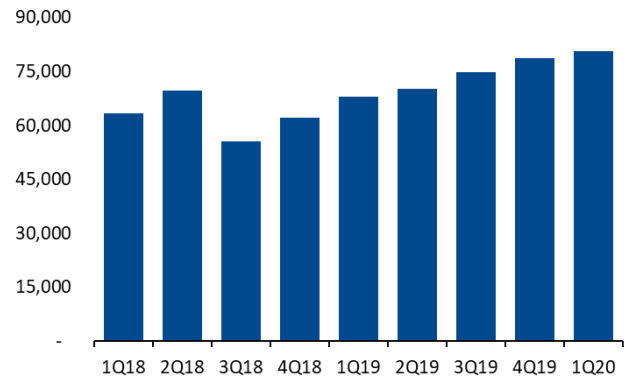
Source: Company, NHKSI Research

### Leverage | FY2017 - 2021F



Source: Company, NHKSI Research

### Toll Road Concessions Rights | 1Q19 - 1Q20



Source: Company, NHKSI Research

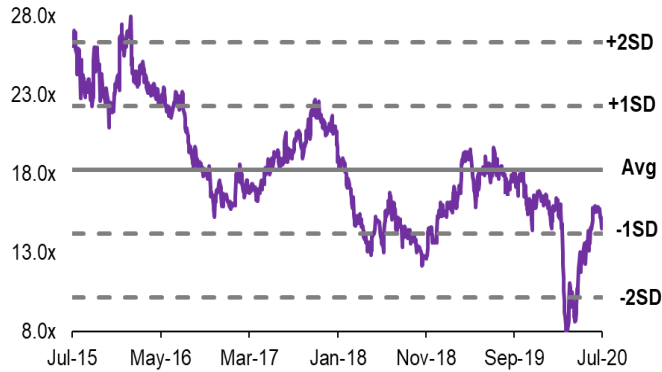
### Asia Pacific Peers Comparison

	Market Cap (USD mn)	Total Asset (USD mn)	EBITDA Margin	Debt/Equity	ROE	EV/EBITDA	P/BV	Dividend Yield	P/E	Net Profit Growth	Revenue Growth
<b>Indonesia</b>											
Jasa Marga Tbk	2,020	7,199	25.6%	185%	12.4%	11.9x	1.5x	1.2%	12.4x	0.2%	-28.7%
<b>Hongkong</b>											
Anhui Expressway Co	1,100	2,293	55.0%	18%	10.5%	4.3x	0.5x	6.7%	5.1x	-1.9%	19.7%
Hopewell Highway Infrastructure	1,078	753	NA	6%	12.2%	NA	1.6x	8.0%	12.4x	-6.7%	NA
Shenzen Expressway Co-H	2,639	6,451	NA	71%	10.5%	NA	0.9x	5.1%	8.5x	-45.9%	6.5%
Yuexiu Transport Infrastructure	1,112	5,284	85.6%	135%	11.0%	11.7x	0.7x	7.6%	6.9x	7.9%	6.2%
Zhejiang Expressway Co-H	3,133	15,018	NA	149%	16.5%	NA	1.0x	6.9%	7.6x	-22.1%	NA
Sichuan Expressway Co-H	1,284	5,437	36.0%	104%	7.3%	7.6x	0.3x	6.6%	4.7x	27.8%	14.5%
<b>China</b>											
Jiangsu Expressway Co Ltd	6,712	7,988	NA	59%	11.2%	NA	1.8x	4.6%	16.2x	-28.7%	1.1%

Source: Bloomberg, NHKSI Research

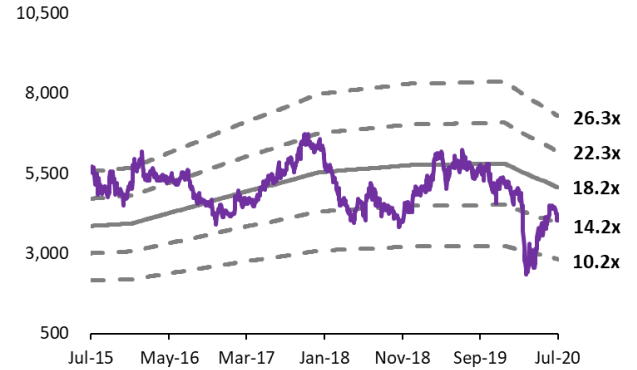
## Multiple Valuation

Forward P/E band | Last 5 years



Source: NHKSI Research

Dynamic Forward P/E band | Last 5 years



Source: NHKSI Research

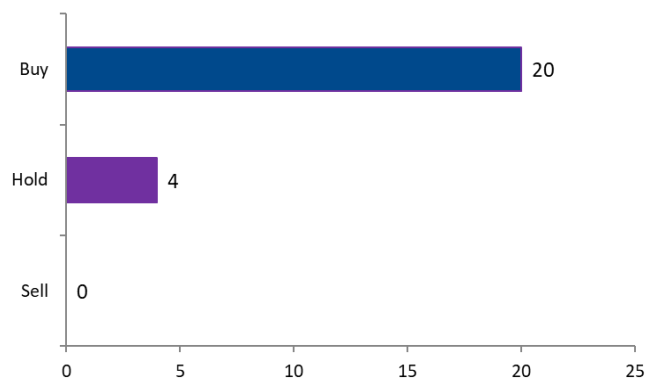
## Rating and Target Price Update

### Target Price

Date	Rating	Target Price	Last Price	Consensus	vs Last Price	vs Consensus
06/12/2020	Buy	4,550 (Dec 2020)	3,760	4,451	+21.0%	+2.2%
07/29/2020	Hold	4,550 (12 month)	4,030	5,109	+12.9%	-10.9%

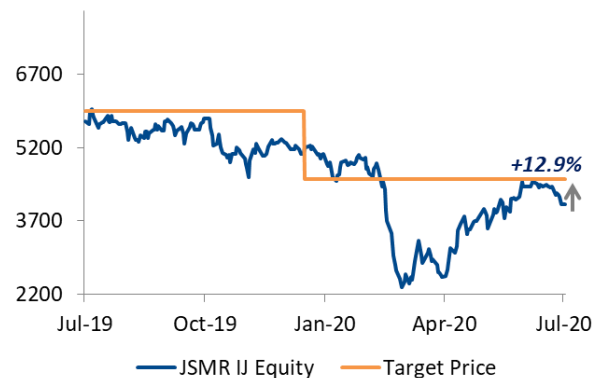
Source: NHKSI Research, Bloomberg

### Analyst Coverage Rating



Source: Bloomberg

### Closing and Target Price



Source: NHKSI Research

### NH Korindo Sekuritas Indonesia (NHKSI) stock ratings

1. Period: End of year target price
2. Rating system based on a stock's absolute return from the date of publication
  - Buy : Greater than +15%
  - Hold : -15% to +15%
  - Sell : Less than -15%

## Financial Summary

INCOME STATEMENT					PROFITABILITY & STABILITY				
In IDR bn	2018/12	2019/12	2020/12F	2021/12F		2018/12	2019/12	2020/12F	2021/12F
<b>Revenue</b>	<b>36,974</b>	<b>26,345</b>	<b>25,028</b>	<b>26,279</b>	ROE	11.9%	10.6%	7.5%	7.2%
<i>Growth</i>	5.4%	-28.7%	-5.0%	5.0%	ROA	2.8%	2.5%	1.7%	1.6%
COGS	(31,057)	(19,901)	(18,906)	(19,851)	ROIC	3.2%	3.1%	2.3%	2.3%
<b>Gross Profit</b>	<b>5,918</b>	<b>6,445</b>	<b>6,122</b>	<b>6,429</b>	Cash Dividend (IDR bn)	440	396	416	338
<i>Gross Margin</i>	16.0%	24.5%	24.5%	24.5%	Dividend Yield	1.4%	1.1%	1.3%	1.0%
Operating Expenses	(502)	(587)	(903)	(764)	Payout Ratio	19.2%	17.2%	22.1%	16.7%
<b>Operating Income</b>	<b>5,415</b>	<b>5,857</b>	<b>5,219</b>	<b>5,664</b>	DER	1.6x	1.9x	1.9x	1.9x
<i>Operating Income Margin</i>	14.6%	22.2%	20.9%	21.6%	Net Gearing	2.4x	2.8x	3.0x	3.0x
Depreciation	(1,095)	(1,428)	(2,121)	(2,573)	LT Debt to Equity	131.3%	121.4%	129.3%	128.3%
<b>EBITDA</b>	<b>6,511</b>	<b>7,285</b>	<b>7,340</b>	<b>8,238</b>	Capitalization Ratio	62.0%	64.9%	65.7%	65.8%
<i>EBITDA Margin</i>	17.6%	27.7%	29.3%	31.3%	Equity Ratio	24.5%	23.3%	22.7%	22.3%
Interest Expenses	(1,750)	(2,332)	(2,307)	(2,653)	Debt Ratio	0.4x	0.4x	0.4x	0.4x
<b>EBT</b>	<b>3,299</b>	<b>3,200</b>	<b>2,577</b>	<b>2,790</b>	Financial Leverage	419.4%	419.7%	435.6%	445.0%
Income Tax	(1,174)	(1,024)	(825)	(893)	Current Ratio	0.4x	0.3x	0.3x	0.4x
Minority Interest	(166)	(133)	(128)	(128)	Par Value (IDR)	500	500	500	500
<b>Net Profit</b>	<b>2,292</b>	<b>2,309</b>	<b>1,881</b>	<b>2,025</b>	Total Shares (mn)	7,258	7,258	7,258	7,258
<i>Net Profit Margin</i>	23.0%	20.8%	18.4%	18.6%	Share Price (IDR)	4,280	5,175	4,550	4,550
					Market Cap (IDR tn)	31.1	37.6	33.0	33.0

BALANCE SHEET					VALUATION INDEX				
In IDR bn	2018/12	2019/12	2020/12F	2021/12F		2018/12	2019/12	2020/12F	2021/12F
Cash	5,943	4,342	4,173	5,891	Price /Earnings	13.6x	16.3x	18.3x	17.0x
Receivables	5,550	6,270	10,767	13,468	Price /Book Value	1.5x	1.6x	1.2x	1.1x
Other Current Assets	177	609	264	204	Price/Sales	0.8x	1.4x	1.3x	1.3x
<b>Total Current Assets</b>	<b>11,814</b>	<b>11,613</b>	<b>15,615</b>	<b>19,995</b>	PE/EPS Growth	0.6x	0.8x	1.0x	0.9x
Net Fixed Assets	755	714	239	248	EV/EBITDA	8.8x	10.4x	10.8x	10.1x
Other Non Current Assets	6,355	8,605	8,950	10,713	EV/EBIT	10.6x	12.9x	15.2x	14.7x
<b>Total Assets</b>	<b>82,419</b>	<b>99,680</b>	<b>117,580</b>	<b>131,739</b>	EV (IDR bn)	57,456	75,449	79,359	83,161
Payables	1,420	956	1,876	1,145	Sales CAGR (3-Yr)	9.3%	7.7%	4.0%	3.0%
ST Borrowing	6,415	14,797	16,531	18,865	EPS CAGR (3-Yr)	13.6%	6.9%	-6.5%	-5.4%
LT Debt	26,524	28,140	34,493	37,633	Basic EPS (IDR)	316	318	248	267
<b>Total Liabilities</b>	<b>62,220</b>	<b>76,494</b>	<b>91,430</b>	<b>102,936</b>	Diluted EPS (IDR)	316	318	248	267
Capital Stock	3,629	3,629	3,629	3,629	BVPS (IDR)	2,783	3,195	3,677	4,042
Retained Earnings	9,887	11,764	13,265	14,952	Sales PS (IDR)	5,094	3,630	3,448	3,621
<b>Shareholders' Equity</b>	<b>20,199</b>	<b>23,186</b>	<b>26,685</b>	<b>29,339</b>	DPS (IDR)	60.6	54.6	57.3	46.6

CASH FLOW STATEMENT					OWNERSHIP			
In IDR bn	2018/12	2019/12	2020/12F	2021/12F	By Geography	% Shareholders	%	
Operating Cash Flow	2,481	3,207	4,358	4,860	Indonesia	90.5	Republic of Indonesia	70.0
Investing Cash Flow	(10,163)	(17,401)	(14,197)	(9,243)	United States	2.8	BPJS Ketenagakerjaan	3.4
Financing Cash Flow	7,230	11,103	9,670	6,101	Luxembourg	0.9	Taspen PT	2.2
<b>Net Changes in Cash</b>	<b>(452)</b>	<b>(3,091)</b>	<b>(169)</b>	<b>1,718</b>	Japan	0.3	Public	24.4

Source: Company Data, NHKSI Research

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